

### Onions:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2001.

#### Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2001. Source: PIERS, July 2001.

#### Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates

Ocean rates are applicable for September 30, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Market

Share

100%

0%

0%

0%

0%

Market

Share

11%

55%

15%

7%

4%

West Coast To Hong Kong

Onions

\$40

\$40

\$40

Ocean Rate BAF CHASSIS

\$140

\$140

\$140

\$140

\$140

\$2,960

\$2,550

\$1,225

\$3,550

\$3,150

Surcharges

Monthly Market Share For: July 2001

**Transit** 

**Time** 

14 Days

15 Days

13 Days

15 Days

13 Days

Month\Year: 2.0 \ 27.1

Carrier

COSCO

Hyundai

Maersk-SeaLand

APL

MOL

	Surcharg	es.			_				
CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate			
						\$3,140			
						\$2,690			
						\$1,365			

Average Container Rate \$3,140

\$3,730

\$3,330

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West Coast To Kaohsiung/Keelung, Taiwan

Onions

Monthly Market Share For: July 2001

Month\Year:  $143.4 \setminus 229.1$ 

Surcharges:

	Market	Market	Transit										
Carrier	Share	Share	Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	29%	32%	11 Days	\$2,100	\$140	\$40							\$2,280
Yang Ming	27%	26%	15 Days										
APL	18%	16%	13 Days	\$2,960	\$140	\$40	4%						\$3,258
NYK Line	15%	10%	14 Days	\$2,850	\$140	\$40							\$3,030
Hapag-Lloyd	8%	5%	12 Days	\$3.02 21			5%	\$34				840 pkgs	. \$3,310
Maersk-SeaLand	1%	6%	14 Days	\$3,995	\$140	\$40	4%	\$200					\$4,535
Hanjin	1%	2%	12 Days	\$3.39 <sup>21</sup>	\$7	\$40	4%	\$34				850 pkgs	. \$3,816
Wan Hai	0%	3%	16 Days	\$1,500									\$1,500

<sup>21</sup> Rate is per package, not per container.

Average Container Rate \$2,847

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West Coast To Tokyo/Yokohama, Japan

0%

4%

Onions

Monthly Market Share For: July 2001

11 Days

Month\Year: 4.0 \ 728.0

APL

Month\Year: 4.0 \ 728.0		Market Share										
Carrier	Market Share		Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
MOL	75%	0%	10 Days	\$3,250	\$140	\$40						\$3,430
K Line	25%	0%	12 Days	\$2,400	\$240	\$40	47%					\$3,808
COSCO	0%	58%	10 Days	\$2,350	\$140							\$2,490
Maersk-SeaLand	0%	23%	11 Days	\$2,950	\$140	\$40	38%					\$4,251
Evergreen	0%	7%	13 Days	\$2,400	\$140	\$40						\$2,580
OOCI	0%	5%	13 Days	\$2 700	\$140	\$40						\$2,880

\$40

38%

\$140

\$3,200

Average Container Rate \$3,525

\$4,596

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